May 6, 2019, at 7:31 pm

The first time I was contacted about Micro-Solve was when I was in Albany, GA, around 1995. My first thought was "another snake oil salesman". Mr. McGarva challenged me to give him my worst lift station and he would treat it for free. I gave him the Mall lift station which had a grease layer about 14 inches thick and the pumps could barely pump down. He put ten gallons in it. He instructed me to hose the walls daily to break up the grease ring. On the third day, I went down into the station to turn the pumps on manual and to turn the water on to hose the grease down. By the time I got back up top and open the hatch, the lift station was already pumped down and still had little slabs of grease floating around. I have used Micro-Solve in just about every project I managed since then.

In San Benito, TX. We had a gravity line that had to be jetted every Friday because of a small tortilla factory which discharge an excessive amount of grease. I set them up with five gallons of Micro-Solve, Had them to pour two gallons initially and a cup daily after that. Their grease trap had about 18 inches layer of grease. That five gallons kept the line cleared for almost six months, saving labor and jetter usage during that time.

When I was in Weslaco, San Benito and Mercedes, my co-project manager, Roger Bothoff, took a half gallon of Micro-Solve home and flushed into his septic tank. He claimed that it cleaned out his field drain. I have been trying to talk Dave into packaging Micro-Solve in gallon jugs and selling it to the septic tank haulers as a preventative Maintenance tool. Another idea was to advertise it in the Pumper and Cleaner magazines.

Michael Switzer 228-832-5348 15109 John Clark Road Gulfport, MS 39503-8667



CITY OF FALFURRIAS UTILITIES P.O. Box 518 215 E. Allen St. PH (361) 325-2597 Fax: (361) 325-3468 Falfurrias, Texas 78355

October, 3 2016

The City of Falfurrias has been using Micro-Solve for over two years. Micro-Solve has not only been efficient for grease and odor issues, but it's also been effective at our WWTP. I would recommend to any potential Evergreen Southwest clients that are comparing Micro-Solve to other products on a per gallon basis, to consider that amount of product being used and not just the price per gallon. The previous "Catalytic cofactor" product we were using was less expensive per gallon than Micro-Solve, but we quickly discovered that it wa taking more than 4  $\frac{1}{2}$  x's the amount of the other product. In the end Micro-Solve is less expensive and more effective per location. Evergreen Southwest's service and support are added benefits that any entity or community would greatly value.

If any of your potential clients need a reference or have any questions on the use of Micro-Solve, they can give us a call @ (361)325-2597.

Sincerely,

Cecilio Nino Jr. Utilities Dept Supervisor



EDINBURG CONSOLIDATED INDEPENDENT SCHOOL DISTRICT

**MAINTENANCE & FACILITIES** 1305 E. SCHUNIOR EDINBURG, TX 78541 FAX: (956) 316-7550 PHONE: (956) 289-2577

Robert ISaenz Directorof Maintenance & Facilities RenGuterrez, Superintendent

January 29, 2016

Mr. Chuck Jones,

For the past 18 months Evergreen's product Micro-Solve has done a great job helping the plumbing department almost eliminate untimely "emergency call-outs" related to grease blockages. Coupled with the reduction in grease trap maintenance Micro-Solve has been a great tool for us and I'd recommend others to try it for any grease related issues they may have.

Thank you for your products and your service.



Communicate and Connect with All Stakeholders

## JD Vela,,

Plumbing Foreman – Edinburg Consolidated Independent School District

Irmovate Through Technology

discrimination Statem

It is the policy of Edinburg-CISD not to discriminate on the basis of gender, age, handicap, religion, race, color, or national originin its educational programs. Es poliza del Distrito Escolar de Edinburg-el no discriminar por razones con base-en-genero, edial, religion, raza, color origen nacional, ni discapacidad dentro de sus programas-educacionales.



CITY OF FALFURRIAS UTILITIES P.O. Box 518 215 E. Allen St. PH (361) 325-2597 Fax: (361) 325-3468 Falfurrias, Texas 78355

October 3, 2016

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If any of your potential clients need a reference or have any questions on the use of Micro-Solve, they can give me a call @ (361)325-2597.

Sincerely,

Cecilio Nino Jr. Utilities Dept Supervisor



Pump & Power Equipment 5285 Schurmier Rd Houston, Texas 77048 Phone: 713-783-8530 Fax: 713-783-1221 www.pumppower.com

Dec, 2012

### **Micro-Solve Referral Letter**

Dear Sir / Madam,

I have had direct experience with the Micro-Solve and Odor-Solve products for over 12 years. And have personally witnessed the product in real world applications. We have and will continue to recommend its exclusive use to our customers. I can attest to its performance after having personally witnessed its usage in multiples lift station and waste water treatment plants throughout the State of Texas.

One particular Lift station had excessive grease build up which caused the level system to malfunction in turn causing a waste water spill. The spill had to be reported to the state oversight agency TCEQ. Micro-Solve was administered directly to the well with a 5 gallon dosage as the grease was being agitated by a high pressure sprayer. The following day I stopped by the station to check operation and witnessed 99% of all grease removed and the station functioning perfectly. Of note was the initial grease layer that caused the failure was approximately 24" thick in the wet well.

For personally being involved in the water/ waste water industry for over 15 years Micro-Solve has been the only effective product I have witnessed that truly works. Benefits aside from effectively removing grease are: lower H2s odors, and cleaner force mains. A common failure in Lift Stations is grease build up affecting the level control system and also blocked force mains. The buildup of grease and solids damages the pumping equipment causing not only spills but also permanently damaged equipment. With Micro-Solve our pump systems are working more efficiently, improving operating costs by lowering repairs/ overtime call outs, and lasting longer.

If you have any questions or thoughts, please do not hesitate to call.

Sincerely,

Andy Anderson **Pump & Power Equipment** <u>a.anderson@pumppower.com</u>

210-781-9067 Cell

Terms are net 30. No taxes are included. Prices firm for 30 days only. Note: Retainers are not considered as part of the terms of the quotation. Pump & Power Equipment will furnish Insurance Certificate upon request. The above quotation is subject to Pump & Power Equipment conditions of sale and the parties hereby signify that they have read and understand those conditions and agree to them.



Chuck,

Laguna Madre Water District has been doing business with Evergreen Southwest since 2004 for Grease and Odor Control in our lift stations and collection lines. Since we have been using Micro-Solve and Odor-Solve our Grease related call-outs and odor complaints have been almost non-existent, as well as a significant reduction of H2S gasses throughout the system.

You and Troy not only offer quality products for a reasonable price, but the service you provide for those products is truly an added benefit.

LMWD and our communities in Port Isabel and South Padre Island appreciate your service and support. We're proud to have Evergreen Southwest as a part of our team.

Thank you,

Victor Valdez Director of Operations Laguna Madre Water District 105 Port Road Port Isabel, Texas 78578

# Source Stranger

## MEMORANDUM

DATE: November 22, 2013

TO: Mr. Troy and Chuck/ Micro-Solve

FROM: Jose Anguiano -- WWTP Superintendent

SUBJECT: Micro-Solve

Troy and Chuck,

Firstly, I would like to express that it is a pleasure to do business with the two of you. Evergreen Southwest is a service oriented company and the two of you conduct yourselves professionally at all times. Your reputation in the Rio Grande Valley represents you well.

In regards to Micro-Solve, currently the City of Edinburg has been using this product since March of 2012 at 7 locations, 5 for odor control, 1 at the WWTP and 1 for grease control. Micro-Solve is as advertised. Our main objective in trying out the product was for Odor Control. Micro-Solve has eliminated odor complaints at City Hall, Lopez State Correctional Facility/Love's Truck Stop, a couple of shopping centers and several other locations in our city. On top of solving odor and corrosion levels, Micro-Solve has significantly reduced grease related maintenance at the lift stations where being used, as well as benefiting the WWTP in improving efficiency.

The City of Edinburg and I are very satisfied with your service and the effectiveness of Micro-Solve on grease and odor. Your companies experience in solving grease and odor related issues is an asset to any community. Sincerely,

Jose Anguiano

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 Mr. Arturo Martinez, Director of Utilities Personal File



415 W. University Drive • P.O. Box 1079 • Edinburg, Texas 78540 Phone: (956) 388-8212 • Fax: (956) 383-7111



David McGarva BioTech Distributions 994 Blanding Blvd Building 119 Orange Park, FL 32065

Dear Dave

I have been using your product since 1992 and I have been very satisfied with it.

Let me tell you two of the applications I used with the product.

In Albany Georgia, there was a "can" lift station that was a chronic problem with grease buildup due to the shopping mall. We are talking a very large amount of grease. Chunks of grease getting into the suction pipe of the pump forces the pumps to lose prime. Sometimes it takes an hour to reprime a pump and naturally it happens when I had no one working so overtime is usually involved.

You came by and introduced yourself. My initial thought was "another snake oil salesman". You told me what your product would do and you had faith in your product by offering to treat my worst lift station. If I was not satisfied with the results, there would be no charge.

I took you to lift station #78. We turned both pumps on and could barely see the water level going down. You put twenty gallons of MicroSolve in as the initial dose because of the caked grease. Your instructions were to hosed down the foam daily since foam contains the bacteria needed to consume the grease.

The first day after that, one of my maintenaceman hosed the lift station down. The second day I went out to the station. There was lots of gray foam on the surface, the caked grease was pitted with lots of holes. Since the hose was connected to the discharge side of the pump(no potable water on site), I went down in the can station to turn the pump on manual to have some washdown water. By the time I climbed out of the station the water level was already down

#### three feet.

This indicated not only was there reduction of grease in the wet well, but the suction lines to the pump was clean. The pumps gave no more problems for two months on this single dose. After the loss of prime began again, we began dosing this lift station with MicroSolve at a rate of one gallon every two weeks(our decision) to prevent buildups.

In San Benito, Texas, I had a collection line that we had to use the vacuum truck to pressure rod grease from the line every Friday. The line had a tortilla factory on it as well as residential users. Inspecting the tortilla factory grease trap, we discovered that the grease was about eighteen inches thick. I gave the owner five gallons of MicroSolve. I instructed him to pour in two gallons through the kitchen drain the first day and a pint every day after that. That five gallons not only cleaned the grease trap, but also the collection line. We did not use the vacuum truck in that area for four months.

The main thing about this product is that the MicroSolve continue to clean the collection lines on route to the wastewater plant. Initially we received a large amount of grease that were broken off the pipes by the force of the water flowing through, then after that the amount of grease seem to be less than usual.

Everywhere I go, anytime I hear of a grease problem, whether it is a grease trap, collection line or a plugged scum line from a primary clarifier, I recommend trying the MicroSolve.

Sincerely,

Michael Switzer, Project Manager Operations Management International Quincy, Florida

As of the date of this letter, 1/8/2004, Mr. Michael Switzer has resigned from Operations Management International, Inc., Quincy, FL and is currently with the City of Gulfport, MS. He can be contacted at 228-832-5348.





P.O. Box 1270, Ocala, Florida 34478-1270

David McGarva Bio-Tech Distribution, Inc. 994 Blanding Blvd. Orange Park, Fl. 32065

Dear Mr. McGarva:

Just wanted to update you on the progress we have had with the Micro-Solve product. At this time we are applying Micro-Solve to 20 Sewer Lift Stations. We have seen the elimination of grease build up and a significant reduction in H2S. In two particular lift stations lift stations where we have received numerous odor complaints, we have reduced the H2S levels by 80% and are no longer receiving odor complaints.

Our method of application is as follows: we apply Micro-Solve to sub-stations which feed a larger lift station, where we have received odor complaints. Our theory is the Micro-Solve reduces the septic conditions which produce the H2S gas, there for reducing the H2S levels. This appears to be successful and with the product also controlling our grease problem, it is cost effective to apply.

We will continue our application of Micro-Solve and keep you informed on our progress with the product.

Respectfully yours, Don Cochran, Supervisor Sewer Collections City of Ocala, Fl.





February 28, 1994

Mr. Dave McGarva Bio-Tech Distribution, Inc. 994 Blanding Boulevard Orange Park, Florida 32065

Dear Dave:

Just a note of thanks for all the help you and your distributor, Stadco Utilities, Inc., have given me with my sewer problems.

As you know, I took over the City Utilities Department in January 1993, and soon discovered a real mess on my hands in the sewer collection system. My staff found numerous lines clogged with grease, manholes with excessive grease buildup, and in rain showers the lift stations would overflow from inefficient operation casued by the grease. I really needed help. Stadco came to me with your "Micro-Solve" and quite frankly I was skeptical, since I had tried many other products promising the same results.

I had dealt with Stadco Utilities, Inc. before and found them to be reputable, and they promised to stand behind their product 100%, so I decided to give it a try. I couldn't believe the results. "Micro-Solve" was applied to several manholes throughout our system, and immediately grease stoppages became less and less frequent. In one instance, a manhole behind a nursing home had become completely stopped, and with five gallons of "Micro-Solve", we began to have flow in a matter of hours.

We also added "Mirco-Solve" to our sewer lift stations and now walls, pumps and control wires are clean and working efficiently. The repeated call outs to lift stations and overflowing manholes due to grease problems are a thing of the past. We now use "Micro-Solve" in our weekly maintenance schedule. Mr. Dave McGarva February 28, 1994 Page 2

Your product was the answer to many of our sewer problems. Thanks again for all your help and keep up the good work.

Yours truly,

Jenny a Kenny Harper Director of Utilities

P.S. My plant operator has some amazing "Micro-Solve" stories to tell next time you are in the area he will be glad to talk with you.

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City of Odum

217 South Church Street . P.O. Box 1808 . Odum, Georgia 31555 . (912) 586-2211

March 15, 1994

Bio-Tech Distribution, Inc. 994 Blanding Blvd. Orange Park, Florida 32065

Dear Sirs:

We at the City Hall in Odum, Georgia (Wayne County) would just like to praise your product Micro-Solve. We have put in a sewer system in the last 3 years and did not know what we would do or what kind of product that we needed to use for the grease, until Mr. Dave McGarva stopped by and introduced himself and his products. This was a wonderful day for us, because it not only helped us to know what to use, but saved us time and money. We are very delighted each time we recommend this product to another town. This is a wonderful product (Micro-Solve) and we hope each municipality and private firm we soon learn about it and their problems will be solved.

Again thanks, for telling us about this wonderful product.

Your friends,

Ormandy

Daniel Sewer Superintendent



## KEEBLER COMPANY

DATE: JUNE 19, 1995

TO: Mr. DAVID McGARVA

FROM: LARRY MIMBS

#### SUBJECT: UPDATE ON THE MICRO-SOLVE PRODUCT (FROM BIO-TECH DISTRIBUTION 904-276-3064)

Just wanted to give you an update on the progress we have had with the Micro-Solve product. At this time we are applying Micro-Solve to the following areas of our plant:

1) The north and south grease separators

2) All inside floor drains in the bakery

The north and south interceptors (grease traps)

4) The bar screen and lift station at the Waste Water Treatment Plant

5) The Aeration tank at the Waste Water Treatment Plant

Our method of application is as follows: Hand sprayer is used on the lift station which helps keep the walls and floats clean of grease. Also by applying the Micro-Solve to the separators and the drains has reduced the septic conditions and odor complaints. It also keeps the drains clean and open. Basically, it has eliminated us having to pump our grease traps out. Micro-Solve has increased the settleability in the Aeration tank, decreased the BOD, helped to reduce my sludge wasting.

I would encourage anyone in our type industry to take a look at Micro-Solve and what it can do as a maintenance tool in their separators, drains, grease traps, lift stations, and Waste Water Treatment Plants.

Respectfully Submitted,



Larry W. Mimbs Sanitation Manager

Keebler Company 4375 Mead Road Macon, Georgia 31206

# **CITY OF EASTMAN**

COUNCIL District 1 - Juanite B. Edwards District 2 - Ed Sanders District 3 - Jack Burnham District 4 - Woody Wood ward District 5 - David Rawlins James H. Wright, City Manager

Ben Bága, City Clork Furmen Wiggins, Chief of Police Cast Johnson, Fire Chief Hantionn & Wall, City Atterneys H. Fuedenick Mullie, Jr., Recorder

Mr. Dave McGarva Bio-Tech Distribution, Inc. 994 Blanding Blvd. Orange Park, Fl. 32065

Dear Dave,

I would like to thank you for all the help you and your distributor Jim DeVane with Stadco Utilities have given me in solving my grease problems using your product "Micro-Solve".

As you know, we have been using "Micro-Solve" for over four years, and since using this product, grease stoppages in our sanitary lines became less frequent and soon became a thing of the past.

In addition, by adding "Micro-Solve" to an aeration pond at a 900 mgd plant, our removal of TSS increased from an average of 50-70 ppm to 75-95 ppm removal. This not only put the city back in compliance, but saved us thousands of dollars by almost eliminating aerator motor replacement costs and EPD fines, not to mention odor reduction.

We also add "Micro-Solve" to our lift stations, and now our walls, float switches and control wires are clean, improving our pump efficiency, eliminating call outs to over flowing manholes and lift stations.

In addition, we have found that our sludge return at the plant is so liquified, that we have eliminated the need to unclog the lines with sewer machines, saving us both time and man hours.

I would strongly recommend, to anyone in our industry, the use of "Micro-Solve" as a maintenance tool in their collection lines, grease traps and lift stations.

Fred Barton

And barta

Superintendent Wastewater Treatment Plant

Post Office Drawer 40 · Eastman, Georgia 31023 · (912) 374-7721 · Fax (912) 374-5149



December 15, 1993

Bio-Tech Distribution, Inc. 994 Blanding Blvd. Orange Park, Florida 32065

Dear Sirs:

While attending the GWPCA Annual Conference, I came in contact with your representatives, and was informed of your product "Micro-Solve", its applications and uses. Upon returning to Athens, we discussed this product further and decided to call for a demonstration.

Your distributor, a representative of Stadco Utilities came to Athens and he was taken to two problem areas with excessive grease build up in manholes and stoppage in the lines. At this time, we applied five (5) gallons of Micro-Solve per manhole, by pouring the product along the walls, on steps and directly onto the grease build up in the inverts. After approximately two days, our crews returned to the two manholes and washed down the two problem spots. The results were amazing. The build up was totally gone. The walls of the pipe were clean and grease free.

We have now incorporated the use of Micro-Solve into our routine maintenance program, and are continuing to be impressed with the results. Sewer problems due to grease build up has been less and less, saving us time and money.

I would encourage anyone in our industry to take a look at Micro-Solve and what it can do as a maintenance tool in the sewer system.

Respectfully Submitted,

lery WMSallet

Geffery W. McAllister Superintendent, Water & Sewer Distribution Athens-Clarke County Government

GWM/smj



DATE: March 21, 1995 TO: Glenn Coleman, Division Manager, Public Utilities FROM: Rick Cowart, Sr. Supervisor, Water & Sewer SUBJECT: Overtime Hours for FY92, FY93 & FY94 Listed below is the information you requested. If further information is needed, please let me know.

#### FY92

Admini	stration	495.00	hours
Water Sewer	Distribution: Collection:	2,271.75 1,643.00	hours

#### FY93

Admini	stration:	215.50	hours
Water	Distribution	1,546.25	hours
Sewer	Collection:	1,162.50	hours

#### FY94

Admini	stration:	215.00	hours
Water	Distribution:	1,514.25	hours
Sewer	Collection:	527.50	hours

Savings between both years Administration: .50 hours Water Distribution: 32.00 hours Sewer Collection: 635.00 hours

The Root Control Program began in March of 1991 and the Grease Solvent Program began in September 1993. The dramatic decrease in overtime hours between FY93 and FY94 is directly related to these two programs being implemented.

RMC/smj

co: W/S File

DEPARTMENT OF PUBLIC UTILITIES Wastewater Division Wastewater Collection

April 12, 1994



Bio-Tech Distribution, Inc. 994 Blanding Boulevard Orange Park, Florida 32065

ATTN: MR. DAVID MCGARVA

Dear Mr. McGarva:

The wastewater line located in the 11,000 block of Walnut Bend has been plagued for years with grease stoppages. The line is constructed with a depressed section (inverted siphon) where it flows under a manmade lake and services a relatively new residential area. Most houses within the service area have garbage disposal units, which compounds the problem.

As a result of continuing complaints from our customers, it became a standard practice to dispatch a three-man crew on the first and fifteenth of each month to clean the depressed section. Caustics and a hydraulic combined jet rodder were utilized.

It soon became apparent that this method was not cost-effective, and that other alternatives should be considered. Mr. David Ponce of the Buckman Street Sewage Treatment Plant had been using Micro Solve for some time, and suggested that we give it a try. We had tried other "miracle" products with limited or no success, and I was somewhat skeptical, as were my foremen and operators.

The use of caustics was terminated, and five gallons of Micro Solve was poured into the system on the first and fifteenth of each month. Stoppages became less frequent. The dosage was then increased to ten gallons and stoppages became a thing of the past. Television inspection of tributary lines found zero grease deposits.

We now use a two-man crew riding in a pickup truck to apply the Micro Solve. This frees a \$150,000.00 hydraulic cleaning machine and crew to perform other duties, thus saving us man-hours and dollars. We also utilize Micro Solve in poor grade and tuberculated cast iron pipe that remains surcharged and causes a grease problem. Micro Solve works very well for us.

Since the date of this letter, Mr. Bounnitt Very truly yours, has retired from the City of Jacksonville As a secondary reference, place contact of UBrannet Mr. Robert Wolfe, with JEA, at 904 545-3572.

G. W. Brummitt, General Supervisor Wastewater Collection Activity OUR MISSION

GWB/mh

To protect the Public Health of Jacksonville, and improve the quality of the St. Johns River.

AREA CODE 904 / 630-3732 / 2514 PEARL STREET / JACKSONVILLE, FLORIDA 32206

DEPARTMENT OF PUBLIC UTILITIES Collection and Distribution



To Whom It May Concern:

Re: Micro-Solve Degreaser

The Wastewater Collection Activity of JEA/Water & Sewer of the City of Jacksonville, Florida has used the product referenced above (called Micro-Solve) for seven (7) years now, and have had great results from the usage of this product.

I have dispensed it in our surcharged sanitary main lines, and have had great results. It works best in sever greased wet wells, and surcharged sanitary manholes.

I have great respect for Mr. David J. McGarva the President of Bio-Tech Industries which manufacturer this product and his employees. Any time I have needed any service or needed question answered I have received prompt service.

I would recommend the Micro-Solve product to any utility or sewer treatment plant to use. The product has done a great job for us in the surcharged sanitary main line and manholes.

Respectfully,

G. W. Brummitt Collection & Distribution Supervisor JEA/Water & Sewer Division

#### WATER: THE DEPENDABLE UTILITY



"You take it for granted; we work hard so you can." AREA CODE (904) 630-3790 / 2304 BOULEVARD / JACKSONVILLE, FLORIDA 32206 Printed on 100% Recycled Paper

#### **U.S. Department of Justice**

Federal Bureau of Prisons

Federal Correctional Institution

Estill, SC 29918 (803) 625-4607 12/29/97

Bio-Teck Distributors, Inc. 994 Blanding Boulevard Orange Park. FL 32065

Dear Mr. McGarva,

FCI Estill, S.C. houses approximately 1,200 inmates. The staff consists of approximately 250 officers and employees. Our waste water system utilizes a lift station and two in-line grinders to handle approximately 250,000 gallons per day. Grease deposition in the sewer line with periodic plugging is a major problem.

A recent plugging episode lead us to utilize Micro-Solve. After mechanical perforation, five gallons of Micro-Solve was introduced into the system. Two weeks later, a second five gallons was added. The results were excellent.

We instigated a preventive maintenance program recommended by Mio-Teck Distributors. Our system now functions flawlessly. Maintenance cost is lower. Service interruptions are minimal.

We are pleased with the addition of Micro-Solve to our standard procedures at FCI Estill.

Cordially yours,

Yn RE

George Matt Facilities Manager FCI Estill, S.C.





## NORTH FLORIDA RECEPTION CENTER

Governor LAWTON CHILES Secretary HARRY K. SINGLETARY, JR.

Post Office Box 628 • Lake Butler, Florida 32054 • Telephone : (904) 496-2222 February 27, 1998

Mr. David McGarva Bio-Tech Distribution, Inc. 994 Blanding Boulevard Orange Park, Florida 32065

Dear Mr McGarva:

North Florida Reception Center Wastewater Plant & Collection System

The North Florida Reception Center is a state correctional facility that houses an average of 2,100 inmates. Institution structures include a hospital, two "cafeteria size" food service buildings, two staff mobile home parks and twenty on site built homes. The wastewater collection system consists of four sewage lift stations, two grease traps for the cafeterias and a .200 mgd wastewater treatment plant.

The problems we experience at NFRC is common to facilities that prepare meals in large volumes. large amounts of vegetable and animal fats are used for preparing these meals and this causes problems within our collection system. sewage lines would become clogged causing back ups in the lines and the normal flow of sewerage would be interrupted. It became a on going problem for the utility staff to deal with the grease being generated by the institution.

Realizing that a degreasing agent would be the most cost effective and less time consuming way to deal with the problem, NFRC sought out vendors to help us with the problem. After trying less successful degreasers Micro Solve was tried on a trial basis. The results were amazing. The first treatment completely flushed the system, removing hardened grease that had probably been in the system for years.

The utility staff at NFRC has now implemented a preventative maintenance program for the collection system which consists of one to two quarts of Micro Solve applied to each lift station each week. The results have been impressive in that the problems stated above have been reduced by over 50%. It has also become common practice for institutional plumbers to use Micro Solve for small line flushing also. We have found that this product can be used for any grease problem, large or small.

Respectively submitted,

Bill Chambers Utilities Supervisor North Florida Reception Center

BC/sy

From: Mike Whorley, II Plant Operations / Facility Maintenance Manager CHRISTUS ST. JOSEPH Hospital To: Andres Nevares Evergreen Distributing Company Date: February 2, 2000 Subject: Micro-Solve Product

#### Andres,

We would like to take time and commend your product and outstanding service. We have had many issues, and problems surrounding the disposal and prevention of wastewater from our Kitchen / Cafeteria areas, that most of which contains a heavy concentration of grease. We have used many products over the past years and the Micro-Solve has proven itself as a more cost-effective application that works.

Although, we have only been using the product for 9 months, we have noticed a significant difference in the conditions of our waste lines, pump failures, odor control, over all trap maintenance, and most of all, a major cost reduction of this treatment area. We would gladly recommend other potential clients to try this product, under the most extreme conditions. Please feel free to utilize our Facility as a reliable reference resource.

Sincerely, MWHoly E

## Harris County Texas

Facilities and Property Management 301 San Jacinto, Basement Houston, Texas 77002

December 10, 1999

Mr. Jorge Nevares Evergreen Distributing Company 7710-T Cherry Park Dr. PMB #103 Houston, TX 77095

#### Dear Mr. Nevares:

I just wanted to let you know how impressed I have been with your Micro-Solve product. I initially was skeptical about it since we get so many salespeople in trying to sell us something. However, you were persistent and after your demonstration, we decided to purchase Micro-Solve. That was the right decision for us.

As you know, here at the county jail, inmates have little regard for what they wash down the drains. Eventually, everything ends up in our grease traps. Since using Micro-Solve, our grease traps have been problem free!

In addition, soon after we started using your product, I realized that I was not getting calls from the kitchen area to send someone to unplug the drain lines. Previously, calls were coming in at least once a month for emergency plumbing service. In fact, since we have been using Micro-Solve now for one year, we have received no calls at all. This has been a tremendous saving to me not only in man hours spent unclogging lines, but also in pumping costs. Since using Micro-Solve, we have been able to reduce pumping our grease traps to once a year. I could have bought several drums of Micro-Solve with the money you saved me.

Thank you for introducing Micro-Solve to us. I recommend it to anyone involved in wastewater maintenance. If anyone wants to ask me about my experience with your product, have them call me at (713) 755-5154.

Sincerely,

) full Fish

Winfield Fisk, Maintenance Supervisor Harris County Facilities Management Houston, Texas

New phone # M13-368-918?



## PASCO COUNTY, FLORIDA

DADE CITY LAND O' LAKES NEW PORT RICHEY FAX (352) 521-4274 (813) 996-7341 (727) 847-8145 (727) 847-8064 UTILITIES DEPARTMENT PUB.WKS./BLDG., S-205 7530 LITTLE ROAD NEW PORT RICHEY, FL.34854

January 29, 2007

Bio-Tech Distribution, Inc. P.O. Box 65276 Orange Park, FL 32065

Dear Mr. McGrava:

We would like to extend our thanks and appreciation to your company for input and assistance in solving our grease problems in our pump stations, force mains and air release valves. Your product has helped with grease build up in our manholes and stoppage in the lines.

We have now incorporated the use of Micro-Solve into our routine maintenance program and are continuing to be impressed with the results. Sewer problems due to grease build up have been less and less, saving us time and money.

I have been using your product since 1998 and I have been very satisfied. I would encourage anyone in our industry to take a look at Micro-Solve and what it can do as a maintenance tool in the sewer system.

Thank you again for telling us about this wonderful product.

Respectfully yours,

Stanley J. VerDier Field Supervisor Wastewater Maintenance (Utilities Services)